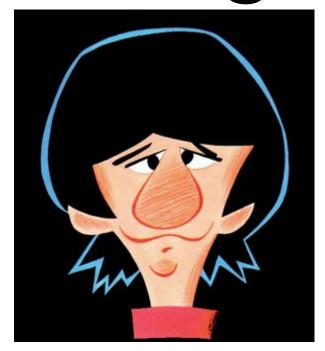
Who is Bingo Star



FACEBOOK COSTA BINGO PLAYER DEMOGRAPHICS

AGE	MALE PLAYERS	FEMALE PLAYERS	ВОТН
13-17	1%	2%	3%
18-24	5%	13%	18%
25-34	6%	26%	32%
35-44	4%	21%	25%
45-54	2%	13%	15%
55+	Ι%	6%	7%
TOTAL	19%	80%	

✓ Most Costa Bingo players are female and aged between 25 and 44.

Paul Cullen Page 2 14/06/2010

TOP COUNTRIES

TOP TOWNS/CITIES

	#PLAYERS
United Kingdom Canada Australia United States Sweden Spain Ireland Denmark Norway India	4,945 695 365 132 73 57 46 34 31
New Zealand	19
South Africa Philippines France Indonesia Malta Malaysia Netherlands Cyprus Greece	17 13 12 10 10 10 9 8 8

	#PLAYERS
Manchester	713
London	532
Maidenhead	412
Brighton	352
Birmingham	182
Newbury	133
Sydney	113
Bristol	112
Milton Keynes	100
Montreal	90
Barnsley	86
Melbourne	81
Sheffield	70
Liverpool	63
Edinburgh	62
Reading	49
Bradford	44
Leeds	43
Toronto	43

- ✓ The United Kingdom is clearly Costa Bingo's main market but one on five players come from the former colonies
- ✓ Although Manchester is the top individual town, London, Maidenhead, Brighton, Newbury, and Birmingham give the south a very strong presence.
 Manchester 713 South (combined) 3,439. A very approximate ratio of five southerners to one northener

Paul Cullen Page 3 14/06/2010

IN CONCLUSION:

Statistically: Bingo Starr should be someone who:

- ✓ appeals to women aged between 25 and 44 preferably to ALL age groups
- ✓ doesn't necessarily have to appeal to northeners even though Manchester is #1 town
- ✓ can appeal to a global audience bearing in mind our international audience

Based on subjective opinion: Bingo Starr should be someone who:

- ✓ is a little bit naughty
- ✓ knows how to have fun
- is possibly a reformed character
- has good moral standing
- ✓ is good looking
- ✓ has a great voice

Competitively:

▼ Foxy Bingo has the whole Northern thing in the bag. IMO, we should steer clear



According to YouGov research:

Most appealing accents when speaking with someone in a call centre:

- I. Queen's English (52% of consumers rated this accent within their 5 favourites)
- 2. Scottish (34% of consumers rated this accent within their 5 favourites)
- 3. North East 'Geordie' (26% of consumers rated this accent within their 5 favourites)
- 4. Leeds/ Yorkshire (24% of consumers rated this accent within their 5 favourites)
- 5. Welsh (19% of consumers rated this accent within their 5 favourites)

Least appealing accents when speaking with someone in a call centre:

- I. Liverpool/ Scouse (9% % of consumers rated this accent within their 5 favourites)
- 2. Birmingham/ Midlands (9% of consumers rated this accent within their 5 favourites)
- 3. West Country (10% of consumers rated this accent within their 5 favourites)
- 4. Cockney (10% of consumers rated this accent within their 5 favourites)
- 5. North West/ Manchester (15% % of consumers rated this accent within their 5 favourites)

Paul Cullen Page 4 14/06/2010

CANDIDATES:



- ✓ An obvious choice. His appeal is universal and his image is good
- ✓ On the negative, people dislike a scouse accent and he could be too old fashioned for the younger end of the bingo demographic
- ✓ The mop top look and happy-go-lucky fun attitude is on the money
- ✓ He is pop



- → He has peerless pop credentials and internationally known
- ✓ He knows how to have fun and was a sex god in his day
- ✓ He has a very distinctive and memorable voice
- ✓ Maybe too rocky for the target demographic



- ✓ Internationally known and loved
- Always up for a good time
- → He has a very distinctive and memorable voice
- ✓ Maybe too punk well completely punk



- Internationally known (ish)
- Pop icon
- Sex god
- Maybe too gay



- Internationally known may bypass some of the older players
- Pop icon
- Sex god
- ✓ Maybe too gay



- ▼ Not ever so PC but probably doesn't matter cos everyone loves him
- ✓ Pop icon✓ Definitely too gay



- Universally loved and known
- Distinctive voice
- Great rock/pop/bad boy credentials
- Someone who has seen and done it all
- More rock than pop though



- Bit of a twat
- Bit of a sex god Girls and supermodels love him Kinda personifies pop gone wild without the talent



- Bit of a twat but... ya can't help but like the geezer
- Girls love him
- Pure pop-tastic and no apologies
- ✓ Everyone loves him

IN CONCLUSION:

Combining all elements of the candidates, Bingo Starr should:

- ✓ Have the charisma of Robbie Williams
- ▼ The dry humour of Ozzy Osbourne
- ▼ The sex appeal of Jagger, Timberlake, and Doherty
- → A whiff of Rotten's rebellious nature
- ▼ The charm of the Beatles
- ✓ A (not that) bad boy made good who the ladies love and forgive.
- ✓ A good looking lad who your gran adores
- ✓ A pin up model
- ✓ Someone who will make you laugh and go phwhoar at the same time



Paul Cullen Page 8 14/06/2010

Some VOX:

Chris Finch – although, he is from Manchester he seems to have a slight combo between a Northern and London accent http://www.thevoiceovergallery.co.uk/artist.asp?artist_id=64

Guy Harris – same as above really – another contendor http://www.thevoiceovergallery.co.uk/artist.asp?artist_id=106

Josh Shirt – sounds like a young pop thing http://www.thevoiceovergallery.co.uk/artist.asp?artist_id=121

Phil Tufnell – well... I know Party used him but he does sound a bit like Mick Jagger http://www.thevoiceovergallery.co.uk/artist.id=98

Sean Carnegie – very urban http://www.lipservice.co.uk/artist.php?aid=229

Kevin Bishop – very flexible http://www.anothertongue.com/artist.php?id=1037

Shaun Evans – good http://www.justvoicesagency.com/layout/set/popup img/content/view/embed/799

Joseph Rye

http://www.justvoicesagency.com/layout/set/popup_img/content/view/embed/839

Mark Field – cockney boy http://www.bigfishmedia.co.uk/cgi-bin/page.pl?p=Mark%20Field

Vas Blackwood – good... I think he was in lock stock and two barrels!! http://www.piehole.co.uk/VasBlackwood

Paul Cullen Page 9 14/06/2010

ADD ONS:

A sidekick called 'Amy Fullhouse'

Loyalty Levels:

Back Stage Pass
Audition
Wannabe
Performer

Songs:

Great Balls of Fire
Chocolate Salty Balls
Big Balls – by AC/DC
Any song by the Magic Numbers
The Final Countdown
Congratulations
Any HOUSE music song
Viva Las Vegas
Lucky Number - Lene Lovich
Burning Down the House
Our House

Star SuperStar Diva AAA

Luck Be a Lady Tonight
Superstition
With a Little Luck from My Friends
Some Guys Have All the Luck
Lucky - Britney Spears
You Are My Lucky Star - Petula Clarke
Lucky Star - Madonna
I Should Be So Lucky - Kylie Minogue

Paul Cullen Page 10 14/06/2010